



MALAYSIAN INSTITUTE OF ESTATE AGENTS

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REAL ESTATE & CORONA VIRUS (COVID19)

OFFICIAL STATEMENT FROM MIEA BOARD OF DIRECTORS FOR REAs PEAs & RENs

"Every test in our life makes us bitter or better, every problem comes to break us or make us, The choice is ours whether we become a victim or a victor". The Corona Virus is a test in our life as agents. Let us learn and adapt to face the challenges.

The MIEA Board of Directors had an emergency meeting this morning and agreed to issue this statement to take preventive protection for your real estate business.

1. MIEA encourages all agents to support and respect the call by the government for the restricted movement control and to avoid meeting at public places. As agents we have grave responsibility and a patriotic duty to protect the nation and the public against this virus threat.
2. As such our role as agents in carrying out listing activities, viewings with clients, movement of buyers & tenants in taking vacant possession will have to stop as these activities will include meeting and greeting clients, handling documents and open house programmes just to name a few. You need to advise your clients that our services to them will be impacted due to this restricted movement.
3. Impress upon them that this preventive measure is temporary and that it is for the good of all citizens of this country as any real estate activity as mentioned above involve high level of contact with people and that, it is to ensure the continued health and safety of everyone.
4. This restricted movement will be in place until 31st of March 2020 and we will issue further advice from time to time.

In the meantime, rethink, reorganize and retrain on how best to become a "victor" as there is always an opportunity in any adversity.

Be safe & Be protected!

Thank You.

Yours in Real Estate,
Malaysian Institute of Estate Agents

K. Soma Sundram
Chief Executive officer

NB. MIEA head office will be adhering to the government call and will be closed from 18th to 31st March 2020. However, we will be operating from home and all calls are being diverted to assist you. Please bear with us if there is a delay in the delivery of our services.

17.3.2020

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