



United Front  
Relevant Action  
Progressive Visions



UNITEDRELEVANTPROGRESSIVE

The team responsible for the purchase, renovation and opening of the MIEA office premises



National Council of Management  
Malaysian Institute of Estate Agents  
(2007 - 2009)

**Back row (from left to right):**

Angeline Chin, Chan Ai Cheng,  
Monica Chua, Teresa Lau, Kayte Teh,  
Julie Wong, Steward Ship, Tan Kang Yap,  
Eric Lim, Victor Wong, Lim Boon Ping,  
Aubrey Chan, Gavin Tee, Bao Kiew Wu &  
Terry Wong.

**Front row sitting (from left to right):**

Kelvin Yip (Treasurer),  
Wendy Tan (Deputy President),  
Soma Sundram Krishnaswamy (President),  
Raymond Leong (Vice President),  
Shirley Chai (Vice President) &  
Beh Yang Toh (Vice President)

**Absent**

Nixon Paul, Siva Shanker, Danny Ooi,  
Dr Teoh Poh Huat, Alex Gomez,  
Datuk Lee Heng, Erick Y T Kho

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# History of MIEA

The Malaysian Institute of Estate Agents (MIEA) is the recognized body representing all Registered Estate Agents in the country. MIEA has certainly come a long way since the pioneering days in 1970s. A small dedicated group of estate agents that included Paul Lee, Tony YT Lee, T Mahima Singh, Joseph Peh, Colonel Gill, Thinahara Kumar and Ernest Y Y Cheong met regularly to eventually form the Malaysian Association of Real Estate Agents (MAREA), the predecessor of MIEA, in 1974. Mr Paul Lee became its Protem President and when it was officially registered on April 14, 1977, P.P. Ernest Cheong became the inaugural president of MIEA.

In 1977, MAREA was registered after their first constitution was approved by the Registrar of Societies. The then Minister of Housing and Local Government, Y B Tan Sri Ong Kee Hui, gave us his blessings and support for the formation of the Association of Estate Agents, solely to be a body responsible for the actions of Real Estate Agents in Malaysia. With the coming into force of the Valuers, Appraisers and Estate Agents Amendment Act on the 6th of December 1984, and the active property market and development trends, the Association decided to change the image from that of a trade association to a professional institute. The name "Malaysian Association of Real Estate Agents" (MAREA) was then changed to the "Malaysian Institute of Estate Agents" (MIEA) on May 3, 1989. The institutes official new name was to bring it more in line as a professional body, interested in maintaining the standards of the profession so that it would no longer be treated any less than other professions. The Association started with only 37 Founder Members. One year later, the membership stood at 63 members. In 1984, the council went on a membership drive to recruit members from Perak, Kuantan, Johore, Seremban and throughout Selangor and the Federal Territory and membership rose to 163 by the end of 1984. The largest recruitment of members happened in 1994 which saw MIEA increase its membership from 369 members to 632 members under the leadership of Puan Khatijah Abdullah. With the increasing number of members, MIEA followed by opening branches in Penang, Perak, Johore, Sabah, Sarawak, Malacca & Negeri Sembilan.

Along with expansion within Malaysia, MIEA realised that to prosper in today's globalized world, they needed to form alliances with international real estate associations. Bilateral Co-operation agreement between MIEA and the National Association of Realtors (N.A.R) of the United States of America was signed. Also, an inaugural meeting was held with the President of real estate associations of Philippines, Singapore and Thailand to explore the concept of forging an alliance among real estate associations within the ASEAN region. In 1995 a bilateral agreement was signed with the Real Estate Institute of Western Australia (REIWA), Association of Singapore Realtors and Real Estate Institute of New Zealand (REINZ). MIEA has grown from strength to strength and is ready to meet the new challenges ahead. The official opening of the new MIEA premise is indeed a poignant & dignifying moment in the history of the institute and an achievement of its membership. We can now proudly attest that we are indeed equals among the other professional associations.



## Objectives of the Institute

- To unite those engaged in the Estate Agency Practice for the purpose of extending beneficial influence on the profession and related interests.
- To promote and maintain a high standard of conduct amongst members in accordance with the Code of Ethics of the Institute.
- To improve the technical and general knowledge of persons engaged in the profession.
- To develop and foster and maintain relations between members of the institute and to provide a platform for the networking and exchanging of ideas and opinions amongst practitioners.
- To provide for the upholding of the honour, reputation and status of members.
- To provide for the training, education, examination of persons practicing or intending to practice as estate agents, or who are otherwise employed or engaged in the profession.
- To represent members in discussion and dialogues with other trade/industry bodies and Government agencies.
- To safeguard and protect the interest of the general public against fraud by practitioners or illegal agents.
- To elevate and encourage the maintenance of a high level of professionalism amongst practitioners.



# Logo Definition



## MAREA/MIEA Logo introduced in 1977

### The House

Since housing is the main trade of all practising Real Estate Agents in Malaysia, the shape of a house was chosen.

### MAREA/MIEA

The letters represent the 'Malaysian Association of Real Estate Agents' and then it was changed to the 'Malaysian Institute of Estate Agents'.

### The Brick Wall

The wall of yellow bricks represent buildings.

### The Tree

The Tree with green foliage and yellow trunk with the blue stripes symbolises agricultural properties.



Malaysian Institute of Estate Agents

## New MIEA Logo introduced in 2000

Background Design of Twin Towers, KL Tower, Commercial, Industrial & Residential Properties.

Reflects the progressive real estate industry in Malaysia and the different sectors of real estate that MIEA members are involved in.

### Semi Circle Symbol

Indicated the Unity of mind and effort of the membership to lead the industry to greater heights.

### Navy Blue Background

Portrays MIEA as an institute which upholds Professionalism, Integrity and Excellence.

### The Red MIEA wordings

Depicts MIEA members as vibrant, energetic and forward looking to face the challenges of the new Millennium.

### The Broad MIEA Letters

Denotes the strength of the Institute and a name you can trust.



## New MIEA Logo introduced in 2008

### Backdrop of Twin towers, KL tower

A reflection of the development of the property sector in Malaysia and that as members we need to keep pace with its progress.

### Three blocks comprising of a commercial, industrial & residential building.

It reflect the multitude of properties Estate Agents are engaged in selling.

### An Arc shaped moon

It indicates unity of the membership and progressive Actions.

### Navy Blue colour

Portrays MIEA as an institute that upholds professionalism, integrity & Values.

### The red MIEA wordings

Shows vibrant, forward looking and enthusiastic membership.

### The MIEA name

Being at the base reflects the strong foundation and strength provided by the institute to the profession supported by the objects of the institute.

### Yellow Box

The richness of the profession in helping the public acquire wealth.





## The Institute Theme

2007 - 2009

**UNITED****RELEVANT****PROGRESSIVE**

Real Estate is an important part of everyone and it is the basis of all wealth. Every Malaysian wants to own a property. They invest their life savings in order to obtain a shelter over their head, to be secure and protect themselves under a roof. All over the world, Real Estate Agents play a cardinal role in helping the public at large to invest and divest in properties and in Malaysia it is no different. The estate agents biggest and single most challenge is to be united. Unity is the binding factor that will allow us to have one voice, one common goal and one vision. Estate agents must take pride and take ownership of the practice by working together for the common goal of the profession. As the old adage says "Unity is strength and strength is mighty". The call is for leadership, the council, the members and the negotiators to work in unison and in unity to tackle the daily issues we face.

The Institute must be relevant to the members by meeting their expectations. The programmes and activities will all be aligned towards this goal. By the same token, members must also be relevant to the institute by participating in the committees, programmes and to give ideas and feedback.

When one is united, there is peace and harmony, and when there is relevance, there is respect. When this is achieved, there will be progress. When we progress, there is growth and this growth leads to betterment of our business and our lives and as a result, we achieve recognition, respect and success. Only then can we bring change to the industry and be a dynamic Institute.

# message



Soma Sundram Krishnaswamy  
President 2007-2009

"This is not just another office space meant for adoration or for personal glory but rather the labour of love, the unity of membership, the commitment that we Estate Agents are capable of achievement in what we set out to do. It is victory over defeat, optimism over pessimism; believe over doubt and success over failure."

*"Nothing worthwhile ever happens quickly and easily. You achieve only as you are determined to achieve... and as you keep it until you have achieved"...Robert H. Luer*

What a feeling and what an achievement for the members of the Institute. An idea that was initiated in at the 1991 AGM by Datuk Leslie and planted with a RM500 contribution has come to reality. This is not just another office space meant for adoration or for personal glory but rather the labour of love, the unity of membership, the commitment that we Estate Agents are capable of achievement in what we set out to do. It is victory over defeat, optimism over pessimism; believe over doubt and success over failure.

Last year when we called for support to the idea of purchasing this premise many at the convention raised their hands to pledge the funds to this cause. That sea of hands gave the confidence that nothing is impossible if there is adamant faith in an endeavour to reach a goal. We owe our success to all those who gave tirelessly over the years, this is your triumph!

This new premise is the culmination of the sacrifice both in kind and cash of hundreds of people over the year and an epitome of the institutes success. This new premise brings dignity to the membership and the fraternity. More importantly this new premise has overcome doubts in our ability to achieve and accentuated the vision of a united, relevant and progressive institute.

Thomas Edison said that the three great essential to achieve anything worthwhile are one, hard work; two, stick-to-itiveness; and third, common sense. This office premise is the result of that attitude. I would like to share these thoughts with those who will lead this institute in the years to come "Our business in life is not to get ahead of others but to get ahead of ourselves- to break our own records, to outstrip our yesterdays by our today's, and to do our work with more focus than ever before".

And finally my gratitude and thanks to those who cared and shared and made this premise possible. We shall from now on walk tall and proud with the believe that the we can mould the future the way we want it.

One chapter closes and a new chapter begins – May I plant a seed in your minds today – It is time to seriously work on our own Board; the Board of Estate Agents! Let us remember today that a new era dawns and a new beginning beckons...!



# message



## Ministry Of Housing And Local Government



Datuk Robert Lau Hoi Chew  
**Timbalan Menteri Perumahan Dan Kerajaan Tempatan**  
Deputy Minister Of Housing And Local Government

I am indeed pleased to be asked to pen my thoughts in your coffee book table in conjunction with the official launch of the Malaysian Institute of Estate Agents MIEA premises at Three Two Square.

I am told that your Institute was established thirty four years ago in 1974 and have faced many challenges to be where you are today. Having purchased your own premise and paying in full is testimony of a resilient association and this event is an historic moment in the growth of your institute.

Estate Agency practise plays a vital part of the housing industry and the property sector as a whole and you as Estate Agents have contributed significantly to the industry. In recent times there have been many reports of bogus agents tarnishing the image of Estate Agents in the country, while you are focussing on building your business, it is vital to safeguard you your profession against such transgression.

I read your theme "United, Relevant, Progressive" and find that it is appropriate and important as a focus point. Any association that does well has to be united carry out relevant actions and have progressive visions. It is my fervent hope that your Institute will continue to work hard as an association and endeavour to play a positive role to further enhance the profession. I would like to congratulate your president K. Soma Sundram and the National Council of Management in having achieved this milestone during their term. It is also important to recognize those who have helped in one way or another in realising the dream of your own premises. I look forward for the Institute to grow from strength to strength and contribute to the development of this industry and your membership at large.

Thank you.

Sincerely



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Tel: 603-2094 0504 (TT) 603-2094 7033 Fax: 603-2092 2445  
E-mail: rhclau@kpkt.gov.my

# message



Dato' Sr. Haji Abdullah Thalith  
Bin Md Thani  
President

It gives me great pleasure to share my thoughts on the occasion of the launching of your new MIEA premises in the 'coffee table' book.

Estate Agency practice has come a long way since the inception of the Act in 1984 where the estate agents were accorded the recognition of professional status and as a result your association was registered under the Societies Act in 1977. It is indeed a truly historical moment for MIEA which has blossomed from infancy to a full-fledged Association which has now purchased its own premise.

I am aware of the challenges you had faced in the early years of your formation and having purchased the building by cash is truly a remarkable achievement. This is testimony of the fact that dreams and visions can become a reality if one has the perseverance and the commitment towards attaining one's goal.

Both I and the Board Members are proud of your achievement and we congratulate MIEA and its members for their highly dedicated and diligent devotion to the enhancement of the institute and the profession. Having said that, I am confident that the institute will continue with its good work and forge ahead with equal enthusiasm and zest.

It is my fervent hope that MIEA will strive harder for the benefit of its members and play a pivotal role in the development of the fraternity and practice at large. We look forward to working closely with MIEA to enhance the profession further.

Our best wishes and felicitations once again.

## message



Dato' Richard Fong  
President

On behalf of FIABCI Malaysia, I would like to congratulate MIEA (Malaysia Institute Of Estate Agents) on the occasion of the opening of MIEA'S new office in Petaling Jaya. This is the first time In the history of MIEA that they actually own their own headquarters building and I am sure that all members of MIEA would be proud of this fact.

FIABCI Malaysia has always been proud of the fact that MIEA is a Principal Member of FIABCI which means that the President of MIEA is also a Vice-president of FIABCI Malaysia. We would also like to acknowledge the fact that many members of MIEA have also served on the committees of FIABCI and that they have played important roles in the activities of FIABCI Malaysia.

Going forward FIABCI Malaysia together with MIEA and other principal members have an important role to play in the development of the real estate industry. One of our objectives is to persuade the government to liberalise the industry. We would like to see more investments In real estate by both local and international investors. We at FIABCI Malaysia believe that investment in real estate by International Investors is an important source of FDI (Foreign Direct Investment) to the country. So therefore to encourage more investment into Malaysia the government has to remove some if not all of the more restrictive regulations that discourage international investors from coming into the country.

FIABCI Malaysia together with the government of Malaysia has set up a company called Malaysia Property Incorporated (MPI). The objective of MPI is to make Malaysia a destination for International properly investors.

FIABCI together with MIEA and REHDA are spearheading this government initiative and we hope that the results of our efforts will be seen within the next two to three years time. In conclusion we wish MIEA the best In the coming years and we hope our partnership in improving the real estate Industry will continue into the future.

Our best wishes and felicitations once again.

A handwritten signature in black ink, appearing to read "Richard Fong". The signature is fluid and cursive, with a large, stylized "F" and "R".



# message



## The Institute of Surveyors, Malaysia



Sr Hj. SAHARUDDIN BIN SAAT, FISM  
President - Session 2008/2009

On behalf of The Institution of Surveyors, Malaysia (ISM), I have the honour to extend our congratulations to the Malaysia Institute of Estate Agents Malaysia (MIEA) for moving to its own premises at Dataran 3 Two Square, Petaling Jaya.

You have achieved this significant milestone in the history of your profession through the hard work and dedication of your members and the officers of your Institute. It is a good moment for all who are associated with MIEA to celebrate its remarkable history.

I would also like to take this opportunity to express my appreciation of the long-term commitment of MIEA in promoting professionalism and quality in real estate practice and striving to ensure public interests are well-served and protected.

ISM Looks forward to maintaining our close relationship in the years to come.

  
Sr Hj. SAHARUDDIN BIN SAAT, FISM  
President - Session 2008/2009  
The Institution of Surveyors, Malaysia

## message



Association of Valuers  
and Property Consultants  
in Private Practice Malaysia  
(PEPS)



JAMES WONG  
President 2006-2010

Fraternity Greetings from the Association of Valuers & Property Consultants in Private Practice Malaysia (PEPS).

On behalf of PEPS, we would like to extend our heartiest congratulations to MIEA on the official opening of your new Head Office and Secretariat at Dataran 3 Dua, Petaling Jaya. We have witnessed the humble beginnings of MIEA from 1974 and now MIEA has grown from strength to strength to be the proud owner of its premises, which was purchased from contributions from your members. With the new premises, we hope it will result in efficient operation of MIEA and improve your membership. We also congratulate MIEA in producing a coffee table book to commemorate your opening ceremony.

With your dynamic leadership, I am sure MIEA will achieve greater heights and further enhancement of Estate Agency as an honourable profession.

Best Regards.

Yours in the fraternity,

PERSATUAN PENILAI & PERUNDING HARTA  
SWASTA MALAYSIA

## message



Datuk Ng Seing Liong, JP  
President

On behalf of the members of the Real Estate and Housing Developers' Association Malaysia (REHDA), I would like to congratulate the Malaysian Institute of Estate Agents (MIEA) on the launching of its new office premise. This is indeed a key milestone for MIEA and a testimony of its commitment towards bringing the real estate profession to greater heights.

As the representative body of the real estate agency profession in Malaysia, MIEA plays a very important role in enhancing the professionalism among real estate agents thorough continuous professional development programmes and training. In this era of globalization, the need to equip real estate practitioners with market knowledge and relevant skills is even more crucial than before. It is REHDA'S hope that with a new corporate headquarters in place, MIEA will be able to focus its efforts on organising more training programmes for its members and the profession.

In this trying time of global economic crisis, the real estate industry is faced with numerous challenges and uncertainties. The weakening local demand for properties has forced us to explore the foreign market. Towards this end, it is crucial for both developers and real estate agents to enhance our understanding of these markets to enable us to succeed in marketing Malaysia's real estate internationally.

We at REHDA are confident that with the strong relationship between the two organisations, we will be able to weather these challenges and turn them into opportunities for the Malaysian real estate industry. Once again, on behalf of REHDA and its members, I congratulate MIEA on this happy occasion of the launching of your new office and wish MIEA and its members all the best in their endeavours.



message



Jeff Foo  
President  
Institute of Estate Agents, Singapore

Real Estate Associations or Institutions play valuable roles in modern Asean countries, and generally operates amicably to mutual benefit of real estate agents practicing in respective countries. In addition, by setting good practices, standards and professionalism, they help reassure real estate agents that their interest is well protected. In this respect the Malaysian Institute of Estate Agents plays an important role by helping foster a sense of closer comadaria and to help develop a better framework for members to be professional in their daily endeavors'. I am happy to state that both MIEA and IEA have signed a new MOU in 2008 to foster closer ties and working relationship which we believe will in return foster business growth between the members of both associations.

I am told that this publication is to commemorate the official opening of the MIEA office premise and on behalf of IEA, wish to convey my heartfelt felicitation on this occasion. We wish MIEA every continued success and that together we can serve membership, help develop the profession and to bring it to even greater heights. To President Soma Sundram & the Council Members keep up your good work.

# ACHIEVEMENTS OF PAST PRESIDENTS



## **Protém President Paul Lee (1974 - 1977)**

### *Achievements*

*Chaired the first committee and laid the ground work for the formation of the Association. He further help develop the constitution of the Malaysian Association of Real Estate Agents (MAREA) and logo of MAREA.*



## **P.P. Ernest Cheong Yong Ying (1977 - 1978)**

### *Message*

MIEA has certainly come a long way since the pioneering days in the 1960s and early 1970s. Real Estate Agents were then looked upon by the general public as unscrupulous brokers and cowboys out to fleece the poor house buyers. Against this background of public distrust, a small dedicated group of pioneers met regularly at teh tarik stalls and other places to form the Malaysian Association of Real Estate Agents (MAREA), the predecessor of MIEA. Since those pioneering days, Real Estate Agents can now proudly stand as equal with other professionals. My wish for the future is for Real Estate Agents in Malaysia to be treated and respected as professionals with the highest standard of integrity and service.

### *Achievements*

*He introduced polices and laid the foundation for the setting up of the association after it's registration.*



## **P.P. Lew Chin Chuan (1985-1987)**

### *Message*

My congratulations to the President and the Council for finally making this dream of owning a premises of our own, a reality. We have come some 20 years since I was in office in the years 1985 – 1987, I have seen the advancement of the industry as well as the Institute and we have certainly come a long way. My deepest wish is that that Institute will continue to grow from strength to strength. Finally, one wish remains, that is for Estate Agents to have a Board of our own and I look forward to that day! Congratulations again!



## **P.P. Khatijah Abdullah (1991-1995 & 2003-2007)**

### *Message*

Today marks another milestone in the history of MIEA in the ownership of our very own premises at Dataran 3 Two. Just as diamonds are made under very high temperatures and extreme pressure, MIEA has developed in a similar manner having gone through many challenges and transformation over many many years to become what we are today. I am confident that we can only go forward and onwards towards even greater heights in the future. I am and have always been proud to be an Estate Agent and proud to be a part of MIEA today!

### *Achievements*

- *Signing of the Bilateral Co-operation agreement between MIEA and the National Association of Realtors (N.A.R), USA.*
- *Inaugural meeting with the President of real estate associations of Philippines, Singapore and Thailand to explore the concept of forging an alliance.*
- *Building Fund was started in 1991.*



## **P.P. Charlie Chan Tian Inn (1995-1997)**

### *Message*

Congratulations to MIEA for another milestone in its progress to better serve the real estate people, that is the opening of the new office in Dataran 3 Two, Petaling Jaya. This will give us a greater sense of belonging to all members and a permanent address for all of us. We have signed MOUs with other Real Estate Associations overseas namely REIWA (Australia), REINZ (New Zealand) and NAR (USA) to broaden our international contacts.

We are proud to be a member of MIEA – the only association for real estate practitioners.

### *Achievements*

- *Bilateral agreement signed between REIWA and Real Estate Institute of New Zealand*
- *2nd Building Fun cum Charity dinner raised RM39,895.67.*

# ACHIEVEMENTS OF PAST PRESIDENTS



## **P.P. Thinhara Kumar a/l Nagalingam (1997-1999)**

### Message

My year as President was from 1997 to 1999. Started during the turbulent period of our country's worst ever economic recession.

Although trying at times nevertheless it was an enjoyable term for me. I now take this opportunity to congratulate President Soma and council members for having completed a long standing visionary project that is the realization of MIEA's own premises.

### Achievement

- *MIEA's launching of the Diploma Course in Real Estate*
- *MIEA/ASR joint seminars.*
- *Launching of MIEA Homepage and Website*
- *The establishment of MIEA Library.*



## **P.P. Raymond Tang King Seng (1999-2001)**

### Message

I am indeed happy to see that MIEA has at last own their own premises. This is indeed an achievement and this is due to the efforts of many members and friends who have tirelessly worked towards this goal. It is my firm believe that we can now cohesively work together as a united fraternity towards the advancement of the profession. The MIEA new premises can now house the goals and ambitions of the membership. My congratulations to the Council 2007-2009 for having made this possible. Looking forward for Estate Agents to rally around the Institute and be united towards the cause of Estate Agency work.

### Achievements

- *Launched the new MIEA logo to reflect a new image of the institute after 26 years.*
- *Organized the Asia Pacific Regional Real Estate Convention and Exposition (APRRECE 2000) in collaboration with the N.A.R., which attracted real estate practitioners from various countries in the Asia Pacific Region and America.*
- *MIEA awarded the "International Outreach Effort Award" by the N.A.R.*
- *First educational visit to REIWA (Real Estate Institute of Western Australia)*



## **P.P. Stephen Tew Peng Hwee (2001-2003)**

### Message

MIEA has finally arrived! Today marks an auspicious day in the history of the Institute where she has progressed to a significant milestone not just in the eyes of her members but also those in related professions, her overseas cooperating bodies as well as members of the public. MIEA must not rest or let down its guard but rather now strive to establish Estate Agency as a Profession of Great Pride. Estate Agents must move towards Corporatisation with the goal that one of these days their introduction of themselves as 'I am a Real Estate Agent' will be met with envy and utmost respect. This I hope MIEA will work towards and will certainly achieve with the united effort of its members and future great leadership. Congratulations MIEA.

### Achievements

- *Establishment of the national task force on eradication of Illegal Estate Agents.*
- *Formed a surveillance team in Klang Valley to monitor the activities of Illegal Agents.*
- *Launched the new MIEA-MLS Systems.*
- *Launching of Power Luncheon talks.*
- *Launched the real estate negotiators course.*
- *Launched the 1st Malaysian Annual Real Estate Convention and raised over RM200,000 for the institute.*

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### Those who are no longer with us.

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1978 - 1980  
P.P. Tony Lee Yoke Tet



1980 - 1985  
P.P. V. Arunasalam



1987 - 1988  
P.P. Datuk T. Mahima Singh



1988 - 1991  
P.P. Wong Tai Kong



# Fellows and Honorary Members

## HONORARY MEMBERS



Mr Ravindra Dass



Dr Aloysius B. Marbeck



Mr Harpal Singh  
Graewal



Datuk Hj. Sahari  
Bin Hj Mahadi



Dato' Alan  
Tong Kok Mau



Dato' Mani Usilappan

No Image  
Available

Mr S. Y. Kok

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## FELLOWS



Mr Liew  
Chin Chuan



Mr Tony  
Y. T. Lee



Puan Khatijah Abdullah



Mr John  
Chan Kim Foh, AMN



Mr Charlie Chan



Mr N. Thinahara  
Kumar



Mr Raymond Tang



Mr Beh Yang Tang



Mr Lim Ah Leck



Dato' Leslie  
Lee Kim Guan

# Presidents' of the Board of Valuers, Appraisers and Estate Agents. Malaysia



1981-1990  
Y Bhg Datuk V  
Ravindra Dass a/l  
Valoth Govindan



1990-1996  
Y. Bhg Dato'  
Muhammad Nawawi  
Bin Arshad



1996-2003  
Y Bhg Datuk Hj.  
Sahari Bin  
Hj Mahadi



2003-2005  
Puan Sumirah Ahmad



2005-2006  
Y. Bhg Dato  
Mani Usilappan



2006-Present  
Y Bhg. Dato'  
Abdullah Thalith  
Bin Md. Thani

## MIEA Board Representatives



1984-2007  
Puan Khatijah Abdullah



Mr Prasad Pillai



1999-2005  
Mr Charlie Chan



1995-1996  
Mr Thinahara Kumar



Mr Raymond Tang



2001-2005  
Mr Kelvin Yip



2001-2005  
Mr Stephen Tew



2004-2006  
Mr Choong Ah Kin



2005-2007  
Mr Low Weng Soon



2007 to Current  
Mr. Alex Gomez



2007 to Current  
Mr. Eric Lim

# Founding Members

In any organisation or society the first group of people who initiates an idea is always regarded in high esteem and as such the first group of 37 members were officially given the designation of Founding Members Ordinary (FMO).

FMO 1	Mr Chan Weng Kee	FMO 20	Mr Liu Chang Lan
FMO 2	Mr Ernest Cheong	FMO 21	Mdm Loh Chwee Chin
FMO 3	Mr Gan Kim Seng	FMO 22	Mr Loo Chee Leng
FMO 3	Mr David Hon	FMO 23	Mr Low Chong Fatt
FMO 5	Mr Jeswant A. King	FMO 24	Mr N. Prasad Pillai
FMO 6	Mr Francis Koh	FMO 25	Lt Col N.S. Gill
FMO 7	Mr L. Andrew De Silva	FMO 26	Mrs Mary Peh
FMO 8	Mr Sonny Lai Soon	FMO 27	Mr Peh Soon Keat
FMO 9	Ms Katherine Lee	FMO 28	Mr P.T. Samanthar
FMO 10	Mr Paul Lee	FMO 29	Mr. R.S. Sundram
FMO 11	Mr Roland M.S. Lee	FMO 30	Mr P Tom Silva
FMO 12	Mr Lee Seng Liong	FMO 31	Mr Tan Ming Yong
FMO 13	Mrs V.M. Lee	FMO 32	Dr Thomas R.P. Dawson
FMO 14	Mr Tony Y.T. Lee	FMO 33	Dato T Mahima Singh
FMO 15	Mr. Lew Chin Chuan	FMO 34	Mr. V Arunasalam
FMO 16	Mr Lim Liang Guan	FMO 35	Mr Wee Khay Sin
FMO 17	Mr Joseph M.T.Lim	FMO 36	Mr Wong Tai Kong
FMO 18	Mr John Lim	FMO 37	Mr Yap Kim Lai
FMO 19	Mr James Y.K. Lim		

# PAST MIEA CONVENTIONS AND MAREC

DATE	VENUE	THEME	ORGANISING CHAIRMAN
14 - 15 Feb 2009	Sime Darby Convention Centre, Bukit Kiara.	Reinventing The Profession	Kelvin Yip
11-13 Jan 2008	Sime Darby Convention Centre, Bukit Kiara.	Regionalising the Malaysian Market-The Reality of Getting There	Siva Shanker
10-11 March 2007	Nikko Hotel, KL	Globalizing Malaysia's Real Estate Market-Strengths and Challenges	Michael Geh
11-12 March 2006	Nikko Hotel, KL	Become the Real Estate Shogun	Dr Teoh Poh Huat
5-6 March 2005	Nikko Hotel, KL	ASEAN Real Estate Practices-Confronting the Future	Lim Eng Chong
21-22 Feb 2004	Nikko Hotel, KL	Global Real Estate Trends- Local Applications	Low Weng Soon
8-9 March 2003	Nikko Hotel, KL	Profiting through Strategies, Part II	Jaslyn Sim
19-20 Jan 2002	Legend Hotel, KL	Profiting through Strategies.	Jaslyn Sim
21-22 Aug 2000	Palace of the Golden Horses, KL	Asian Real Estate market-Getting ready for the home run	K. Soma Sundram
17-18 July 1999	Grand Seasons Hotel	Millenium Conference	K. Soma Sundram
10-11 Oct 1998	Regent Hotel Kuala Lumpur		Rajandran
11/10/1997	Bayview Beach Resort, Batu Feringghi, Penang	Meeting the Challenges of the Next Millenium	Dato Leslie Lee
14-15 Dec 1996	<i>no information available</i>	<i>no information available</i>	Charlie Chan
15-16 July 1995	Allson Kelana Resort, Seremban	The New World of Estate Agency Practice	Khatijah Abdullah
25-26 March 1994	Allson Klana Resort, Seremban	Towards Service and Teamwork	Khatijah Abdullah
8-10 Jan 1993	Frasers Hill	Image of Excellence	Khatijah Abdullah
25-26 April 1992	Genting Highlands Resort	Image of Excellence for Estate Agents	Khatijah Abdullah
27-28 April 1991	Kelab Melawati, KL	Strive towards Knowledge and Excellence	Khatijah Abdullah
24-25 Feb 1990	Malacca Village Resort, Malacca	Estate Agency in Malaysia-Towards the 21st Century	Khatijah Abdullah
1989	no information available	<i>no information available</i>	-
18-20 March 1988	Fraser's Pine Resort, Fraser's Hill.	Image of Excellence	Khatijah Abdullah
1985	2nd Real Estate Convention	<i>no information available</i>	<i>no information available</i>



## THE NEW MIEA HEADQUARTERS

# Building Fund

In the good old days the meetings were always held at the premises of the Presidents and it felt like having a body without a soul. Understanding this fact, the idea of MIEA owning its own building was mooted at the 1991 AGM by Dato Leslie Lee from New Bob Realty, Penang. He kick started the fund by pledging RM500 followed by other members and Dato Leslie remains as one of the top contributor to this day.

Much later, a 'Building Fund' was set up for the sole purpose of raising money towards the purchase of the building. The portfolio of the building fund was given to one of the vice president and this reflects the seriousness of raising funds for the cause. Many activities were carried out to raise money over the years. Since then, year after year many contributed and as of 2007 there was a total of RM68, 783 in the building fund.

MIEA in its earlier days in 1997 purchased an office premise in Phase 3, Level 3, Block D, Dataran Prima with a built up area of 1704 s.ft. for RM323,000. At the EGM on 11th July 1998 the members decided not to pursue with the purchase in view of the lack of funds. The council of management had on two occasions after the Dataran Prima experience made proposal to purchase but met with the resistance of members as they thought we were not ready. This was a learning experience and the council of management continued to raise sufficient funds in line with the goal to own our own premises.

At the April 2007 AGM, the idea was brought up again to purchase a building but was rejected by the membership at large. However they approved an increase of the budget to RM 800,000. The newly elected President Soma Sundram Krishnaswamy having been elected at that AGM was determined to purchase a building. He got the support of the council to appoint a building outsourcing committee to be headed by PP Stephen Tew. The committee members comprised of Mdm Shirley Chai, Ms Chan Ai Cheng, Mr. S S Lee & Mr Roger Tan and the President himself as ex officio.

The committee came up with the following criteria;

1. The built up should be not less than 2,000sf
2. Be ready for occupation
3. The price to be within the approved budget of RM800,000 (including renovation)
4. Easy access to members from throughout KL & Selangor
5. Ample & reasonable car parking cost
6. Must have a corporate image

The committee after having viewed some of the shortlisted premises came out with the recommendation to purchase an office premises in Dataran 3 Two. The council accepted the recommendation and called for an EGM for membership approval and endorsement on 27th of October 2007. With 56 members present the motion was unanimously approved by 49 votes in favour and 5 against. With the strong mandate, the SPA was subsequently signed on 21st November 2007. The council had to pay off from the fixed deposits and successfully raised RM218,992 as of December 1, 2008. After the renovations we moved into the new Head Office on October 20th, 2008.

### The specification of the building are as follows:

#### Name of Development

Dataran 3 Two

#### Property Address:

Unit C-27-05, Dataran 3 Two,  
No 2, Jalan 19/1, 46300 Petaling Jaya, Selangor  
Darul Ehsan

Level: 5 (corner unit)

Built Up Area: 2,213sf

#### Master Title Details

No H.S.(D): 240117

Syarat syarat Nyata: Bangunan Perniagaan

Daerah: Petaling

Bandar: Bandar Petaling Jaya

No P.T.: PT8, Seksyen 36

Tenure: Leasehold 99 Years  
(expiring on Sept 6, 2106)

Purchase price: RM695,000

Renovation budget: RM100,000

#### Agreed Payment Terms

2% on acceptance: 22-10-07

8% on signing of spa: 09-11-07

Final payment: 20-02-08 (RM625,500)

Sale completion date: February 20, 2008

Move in date: October 20, 2008

# Building Pictures and Layout



Board Room



Admin



Executive Secretary Desk



Lift Lobby



Section view of Admin Area



A section view of the building where MIEA Premise is located.



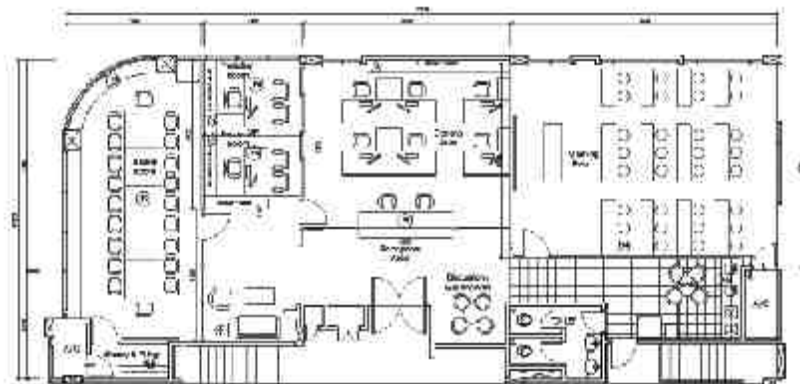
Training Room



Members Lounge



Reception Area



Layout plan of the Office Premise

# List of Contributors to Building Fund

## Those who made the Difference

1	REAPFIELD PROPERTIES SDN BHD	18,000	51	M.K. TAN & CO.	1,100
2	O & L REAL ESTATE AGENT	15,000	52	N. KALIAPPAN	1,051
3	DATO' LESLIE LEE KIM GUAN, DSPN, PJK	11,750	53	BRIDGE REALTY	1,010
4	DATUK LEE HENG, PJN, KMN, JP	10,550	54	SIAH WEE KIAN	1,002
5	TECNA PROPERTIES SDN BHD	10,300	55	CBD PROPERTIES	1,001
6	BUKIT KIARA PROPERTIES SDN BHD	10,000	56	JESSIE CHANG SIOK CHNEH	1,001
7	SYARIKAT PERUMAHAN SUNSHINE SDN BHD	10,000	57	ACE REALTY	1,000
8	PP STEPHEN TEW PENG HWEE	10,000	58	ALLIED GROUP PROPERTY CONSULTANT SDN BHD	1,000
9	TOMMY CHIN KEAN NEAP	10,000	59	ASOKKUMARAN A/L P. KESAVAN	1,000
10	LIM AH LECK	6,700	60	BAO KIEW WU	1,000
11	MIEA JOHOR BRANCH	6,500	61	BOARD OF VALUERS, APPRAISERS AND ESTATE AGENTS, MALAYSIA	1,000
12	PREVINDRAN SATHURGASINGHE	6,000	62	CHAN AI CHENG	1,000
13	CAREY REAL ESTATE SDN BHD	5,000	63	CHE HAD BIN DHALI	1,000
14	JOHN LOH & ASSOCIATES	5,000	64	CHONG CHOON KIM	1,000
15	KAMIL HASHIM, PURY & LIM	5,000	65	CYNDIE NG KENG SING	1,000
16	SUMMER REALTORS SDN BHD	5,000	66	DR TEOH POH HUAT	1,000
17	KIM REALTY	3,808	67	EAGLENEST REALTY	1,000
18	MAJOR (RTD) GUNASINGAM, AMN, PJK, PK	3,550	68	FRANCIS LOH SOONG PARK	1,000
19	PP CHARLIE CHAN TIAN INN	3,502	69	FIRST REALTORS AGENCY	1,000
20	WONG TAI KONG	3,300	70	GDS PROPERTIES	1,000
21	CITYLINK PROPERTIES	3,100	71	GAVIN TEE SWEE HENG	1,000
22	BERSATU PROPERTY CENTRE	3,000	72	HONG SOON LOONG	1,000
23	BORNEO REAL ESTATE	3,000	73	HORNBILL REAL ESTATE	1,000
24	HARTAMAS REAL ESTATE SDN BHD	3,000	74	JS VALUERS PROPERTY CONSULTANTS (PERAK) SDN BHD	1,000
25	HENRY BUTCHER MALAYSIA SDN BHD	3,000	75	JT PROPERTIES	1,000
26	MEGAHARTA REAL ESTATE SDN BHD	3,000	76	JU PROPERTIES	1,000
27	PREMIER REALTY	3,000	77	LAU YOCK YIN	1,000
28	YIT SENG REALTY	3,000	78	LAWRENCE ANTONIO	1,000
29	YY PROPERTY SOLUTIONS (VALUATION)SDN BHD	3,000	79	LIM BOON PING	1,000
30	PP N. THINAHARA KUMAR	2,800	80	LIM TIN	1,000
31	POLY PROPERTIES	2,701	81	MADHARAN KIPi NAMBIA	1,000
32	RICHMOND REALTY	2,512	82	MIDAS PROPERTIES	1,000
33	MICHAEL GEH THUAN PENG	2,500	83	MIEA PERAK BRANCH	1,000
34	SIMON HII SING SING	2,400	84	MIEA PENANG BRANCH	1,000
35	HO CHIN SOON RESEARCH SDN BHD	2,000	85	OASIS REALTORS	1,000
36	EDWARD CHIN KEAN FOOK	1,950	86	ONG CHIN POH	1,000
37	PILLAI REAL ESTATE CO	1,801	87	RAINBOW ESTATE AGENCY	1,000
38	STEPHEN WONG REALTORS	1,800	88	READ REALTY	1,000
39	LIM HOCK TECK	1,660	89	ROYALE RICH REAL ESTATE AGENT	1,000
40	J. B. REAL ESTATE AGENCY	1,600	90	SUBANG AVENUE REAL ESTATE	1,000
41	SOMA SUNDARAM KRISHNASWAMY	1,550	91	TAN GUAT ENG	1,000
42	PP DATO MAHIMA SINGH	1,501	92	TEH TEIK BIN	1,000
43	LEE PAK LING	1,500	93	THANABALAN S. CHINNIAH	1,000
44	LEE SIEW SENG	1,300	94	VICTOR WONG REALTY	1,000
45	LIM, ROBERT	1,300	95	WANG LAI REALTY	1,000
46	3L ENTERPRISES	1,203	96	YEE, JEFREY	1,000
47	ERIC KHO YING TIAN	1,198	97	MIEA SABAH BRANCH	999
48	RUBY LONG JEE FONG	1,150	98	PP LEW CHIN CHUAN	700
49	ASAHI AGENCY	1,100	99	NG ENG KOOI, ROBERT	700
50	K. DEGARRAJAN	1,100	100	TAN LAY CHONG	600

# List of Contributors to Building Fund

## Those who made the Difference

101 CHUAH SENG GUAN	500	151 LING, KAREN	200
102 GAN KIM SENG, MICHAEL	500	152 MARKANDAN S/O SRINIVASAN	200
103 KIM KEE RESTAURANT	500	153 NG, PETER	200
104 LAU LIN WAN, THERESA	500	154 OOI ENG KIM	200
105 LEE KIM SIA	500	155 PASCUAL HERRERA	200
106 LEONG FOOK YEOW	500	156 SELVAM DURASAMY	200
107 LIM SIAK SOA	500	157 SOON KOK KEE	200
108 MAK BOON LUM	500	158 TAN KANG YAP, KELVIN	200
109 RAMAKRISHNAN A/L SUBRAMANIAM	500	159 TAN WING KONG	200
110 RAVEENTHAR S/O SELLAIAH	500	160 TEH LEONG FATT, LAWRENCE	200
111 SHYU SECK FEI	500	161 TEOH GUAT HONG	200
112 TAN, SIMON	500	162 TEY LAY SIM, AMY	200
113 YAP KOW AV	500	163 YEW YEP CHONG	200
114 LIM CHIM ENG	450	164 SIVALINGAM MURUGESU	150
115 LIM, SUZANNE	450	165 ARUNASELAM KRISHASAMY PILLAI	100
116 RAJANDRAN A/L KOVALPICHAY	450	166 CHAN KIM FOH, JOHN	100
117 TAN KING SENG, RAYMOND	425	167 CHUAH LEE CHIN	100
118 CASH CONTRIBUTIONS & SALE OF PHOTO	413	168 CAPT KHOO TEE CHUAN	100
119 TAN SOO HIA	400	169 DALJIT SINGH A/L DEWAN SINGH	100
120 NG KIM POH	388	170 GAN, RICHARD	100
121 CHAN KEW ON, PHILIP	350	171 GANESAN SINNIHA	100
122 HONG BING FOON	350	172 HON, DAVID	100
123 HARPAL SINGH GREWAL	300	173 HJ. TAJODIN HJ. SANUSI	100
124 LIM POI POI, JESSICA	300	174 HANIFFA TEXTILES	100
125 LOOI, MARY	300	175 KHATIJAH ABDULLAH	100
126 NG YOKE LENG, EVELYN	300	176 KOH POH CHEW	100
127 SHAI PAH LONG	300	177 LEE Y. T. ,TONY	100
128 SOMA GRAPHIC & DESIGN	300	178 LOH MAN FONG, BENNY	100
129 STEADFAST REALTY	300	179 LONG SOO KEAT	100
130 TAN GUAT NGOR, LILIAN	300	180 LOW KIM LENG, STEVEN	100
131 TAN PENG KIAT	300	181 LOW LIM SENG, ROLAND	100
132 WONG FOONG	300	182 MORGAN MURUGIAH	100
133 CHEN FOOK WAH, BEN	250	183 QUAH, JAMES	100
134 GENESIS PROPERTY	250	184 SHUFIYAN SHUKOR	100
135 YAP SOON HENG	250	185 SURJIT SINGH	100
136 CHAN YONG HOUNG	200	186 TAN PHOEY HONG, DOREEN	100
137 CHOO SHOOK CHING, KRISTIN	200	187 YEO BEE LIN, BELINDA	100
138 CHUAH SENG CHYE, RICKEY	200	188 YOONG CHOK YOONG	100
139 HIEW BOON KEE	200	189 CHAN POOI HENG	50
140 JANET NITTO	200	190 CHAN SIG HOE, MICHAEL	50
141 KESHMINDER SINGH	200	191 EOW TEONG BENG, EDWARD	50
142 KHOO J P	200	192 LOCK KAI MING	50
143 LAI YEW HOONG, EDWIN	200	193 TAN LIAN	50
144 LEE CHONG BENG, JENNY	200	194 YEOH GIM SUN	50
145 LEE LAY SEAN, KAREN	200		
146 LEE PENG CHENG	200		
147 LEE SENG LIONG	200		
148 LEE SOW LAN, CYNTHIA	200		
149 LEE WAI KONG	200		
150 LIM LIANG TECK	200		

We record our sincere appreciation and gratitude for your support.



# Picture Gallery



# Picture Gallery





# Picture Gallery



# Picture Gallery





# Picture Gallery





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# Picture Gallery 2007 - 2008





# Picture Gallery 2007 - 2008



# Picture Gallery 2007 - 2008





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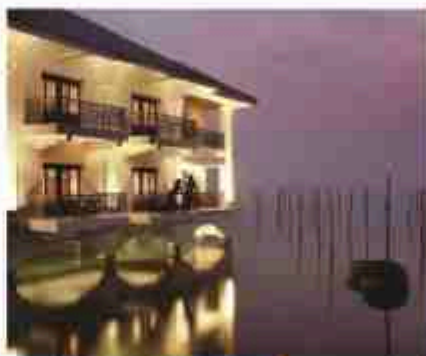
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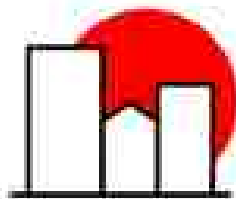


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**SABAH BRANCH**

From The Members Of MIEA Sabah

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**PERAK BRANCH**

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