

Message



Erick YT Kho
Deputy President
Awards Chairman

Welcome to the 36th National Real Estate Awards (NREA) Night. Tonight was only made possible because of you. You, the members, supporters and well wishers form the backbone of the institute and have made this event possible. For the 5th year running, the NREA have been held to recognize fellow colleagues in the real estate fraternity for their outstanding performance.

We are happy to record that all the Recipients of past year awards are doing well in their businesses and are again participating this year. Their continuous outstanding performance as well as good results dictate their qualification to compete for the top prizes again this year.

A new category of award appropriately named "Million Dollar Real Estate Roof top Achievers" was introduced this year in recognition of sales achievements, for both Estate Agents and Negotiators, who have collected professional fees in excess of RM 1.0 Million during the corresponding period. I am glad to announce that there are two winners for this category this year. I would like to congratulate all the Winners who have continued to have done well despite a slowdown in the secondary property market last year. For those of you who have submitted for an award but did not win this time, you must consider yourself a winner nevertheless because you have managed to come out amongst the top achievers in the industry. Congratulations to all of you!

During the judging session, our Chief Judge Datuk Seri Michael Yam, said "We are looking for real estate practitioners who have done well in their sales as well as being innovative and unique in their services provided. We are looking for people who are different from the rest of the pack." It is not only the quantitative results but the qualitative methods that they are looking for, that will bring our professional services to the next level.

MIEA would like to thank the independent judges who, despite their busy schedules, spent hours going through the submissions and awarding the most qualified recipient. The panel of judges are as follows :

1. **Datuk Seri Michael Yam Kong Choy – Chief Judge**
President , Real Estate and Housing Developers' Association, Malaysia (REHDA)
2. **Ar Chang Seong Aun – Judge**
President, Pertubuhan Akitok Malaysia (PAM)
3. **Calvin Kan King Seong – Judge**
Group Business Director/COO Print Star Publications (M) Bhd

We would like to encourage more estate agents to participate by submitting your applications for the next NREA. It does not matter if you run a small or large agency. The different categories and judging criteria, levels the playing field thus making the challenge more even and fair. We guarantee that every application, regardless of size, stand an equal chance to win.

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Awards Chairman Deputy President Erick Kho thanking Chief Judge Datuk Seri Michael Yam of REDHA after the judging meeting.



NIGHT OF RECOGNITION

5 OCTOBER 2013

SIME DARBY CONVENTION CENTRE